

ROBERT BERRY
“That Audit Guy”

Robert’s Story

“I have always been fascinated with efficiency and how things work. Specifically, how people perform processes to achieve to goals. I was that weird kid taking things apart just to see how they worked and putting them back together to see if I can. Over the years, I have used this curiosity to help companies save millions.

“Identifying process bottlenecks and cost savings is the easy part. Managing other people’s baggage and personality is the challenge. I began studying human behavior over almost 20 years ago. I realized that most organizational issue have less to do with processes failing and more to do with people failures. That is when I knew what I wanted to do for a living. Improve an organization’s people, processes and profits.

“Every organization exists to make some sort of profit. Even non profits. Behind every profit are a series of business process that must work well together in order to achieve goals and objectives. But behind every process is a person. Each person in an organization has thoughts, goals, values and views that contribute to the success or failure of the organization.

“I believe that almost no one goes to work with the intention to do a bad job. Often the problem is a misalignment of executive expectations and poor communication. Workplace failures are due to one or more of the following:

- 1) Inadequate knowledge to do the job
- 2) Insufficient staffing
- 3) Inadequate funding to purchase tools to perform the job

“This realization brings to where I am today. I am a Certified Public Accountant, Certified Internal Auditor, Certified Information Systems Auditor, Six Sigma Greenbelt and a Certified Virtual Presenter. I have spent my entire career advocating for better business environments.

“I have worked for/with/at Fortune 500 organizations focusing on improving business processes. Along the way, I became a training. Teaching what I learned to others. At some point, I wrote a few books and appeared in a few magazines. My goal is to have fun while improving...Ah you get the point.”